

S. GHOUS M. QADRI

B-246 Block 'I', North Nazimabad, Karachi 74700, Pakistan
CELL: +92 335 3243096: qadri.ghous@gmail.com



KEY POINTS

Current Employment: Director ORIC
Ziauddin University
Industry Experience 10 years
Entrepreneurial 3 years Full time + 3 years - Part time
Area of Specialization: Business Planning & Research.
Information Technology and System Design
Education: MS - Management Sc., MAJU
MBA - IBA Karachi

Experienced in Managerial Role and Entrepreneurship
Experienced in Research and Feasibility Studies development for Business Projects
Command over concepts of financial planning and Taxation.
Entrepreneurial experience in Technology Startup venture
Understanding of System Design, System Analysis and Data base Design.
Command over Business Intelligence and Data Visualization using POWER BI.
Expertise in Graphic Design, Visual content and Word Press Web design and development

EXPERIENCE

Dec 19- ZIAUDDIN UNIVERSITY
Present DIRECTOR ORIC (OFFICE OF RESEARCH, INNOVATION & COMMERCIALIZATION)

Promoting Innovative Research and its Application.
Create linkages with Government, Industry and Academia.
Manage Grants and Fund allocations.
Monitor performance of Funded Research Projects
Support Investigators on Administrative side of proposal writing.
Review proposal applications for Grants and Financial aids.
Coordinate with Researchers for Patents and Commercialization.

Dec 12- MOHAMMAD ALI JINNAH UNIVERSITY
July 19 Faculty of Business Administration & Social Sciences
Lecturer / Research Supervisor

Courses:
Management Information systems Financial Management
Enterprise Resource Planning International Banking
Project Appraisal Investment Banking

Nov, 16
Present
PROTONEFFECT.COM – Co Founder
Product Design Architect
www.protoneffect.com
www.hotelsahulat.com

Products worked on

Retail Shelf Audit system with Mobile Applications
Distribution Management System with Mobile Applications
Online B2B ordering System integrated with Distribution System

Proposals of Startups Portals under development / prototype

Research and Patent Promotions / Commercialization Portal
HotelSahulat.com - Small Hotel Management SAAS Application
Event Venue Management SAAS Application
Fleet Management SAAS Application for School Buses Network

Nov, 09-
Nov, 12
Private Consulting in Financial Research & Feasibility Design.

Vetting of Business plans for establishment of Refinery at Thatta.
Plastic Recycling using PTP molecular modification technology for Food Grade Plastic Thermoforms
Feasibility of Production of Organic fertilizer and Power using Biogas
Study on Livestock sector development and Export of Halal meet
Offshore newsprint design for US based classifieds newspapers

Feb, 08 -
Sept, 09
IMATE (Carrier Devices Middle East FZ LLC), UAE
Manager Channel Management

Responsibilities:
Order Management, for distributors and retailers,
Account management of Distributors and Retailers,
Claim management for warranty claims,

Nov, 06-
Jan, 08
RIGHT SOLUTION (LogoDesignGuru/CentricSource)
PK Ops Manager - CentricSource.com Division
www.centricsource.com
www.logodesignguru.com

Responsibilities:
as Operations Manager –Centric Source
Tactical and Strategic Planning for PK operations
Maintenance of overall US Client Satisfaction
Monitoring of Workflow, Assignments and Deliverables
Management of Quality Assurance and Reporting

Dec, 04-
Aug, 06
SOFTECH CORPORATION (360training.com – Austin, Texas)
Fully owned subsidiary for Back Office operations.
PK Operations Manager
www.360training.com

Responsibilities:
Management of diverse Business Processes
Ensuring Performance Targets are achieved
Management of Facilities and Infrastructure

Jan, 98 - KNOWLEDGE MANAGEMENT, PK
Dec, 04 Operations and Marketing Manager

Responsibilities:

Business Development & International Correspondence
Project Costing & Scheduling
Business Analysis & Reengineering
Requirement Gathering and Process Mapping

Project: Dadabouy Cement & Energy- ERP with Workflow

Areas Covered:

Requisition Process, with Reorder planning, Purchasing with RFQ-Quotations Management, Inventory Management, Accounts Payables & Receivables, Plant Maintenance

Project: Al Hussan Distribution Companies (Khubar, Saudi Arabia)

Project: Study on functionality and business model of PARTMINER.COM

Project: Abubakar Amoudi Hotels (Jeddah, Saudi Arabia)

EDUCATION

MS (18 years of study) GPA 3.57 2018

Master of Science
Management Sciences
Mohammad Ali Jinnah University

MBA - MIS & Finance GPA 3.20 1996

Master in Business Administration (Eq. to Bachelors in UK)
IBA - Institute of Business Administration,
University of Karachi, Pakistan

Bachelor of Commerce First Division 1993

University of Karachi, Pakistan

TECHNICAL CONCEPTS

Business Intelligence

Microsoft Power BI

Database Design & SQL

System Analysis and Design

Graphic Designing

Web Design and Development

PERSONAL SKILLS

Computing

Leadership

Communications

Team Management

Public Speaking

Presentations